



WebSpan SaaS Integration Solutions

HIGHLIGHTS

- *Cloud-based business integration delivered as a service*
- *Easy scalability to start small and grow with cost-effective subscription pricing*
- *Basic to complex integration solutions that reduce costs and increase operational efficiencies*
- *Secure, reliable platform that enables compliance and transactional assurance*

The Business Integration Imperative

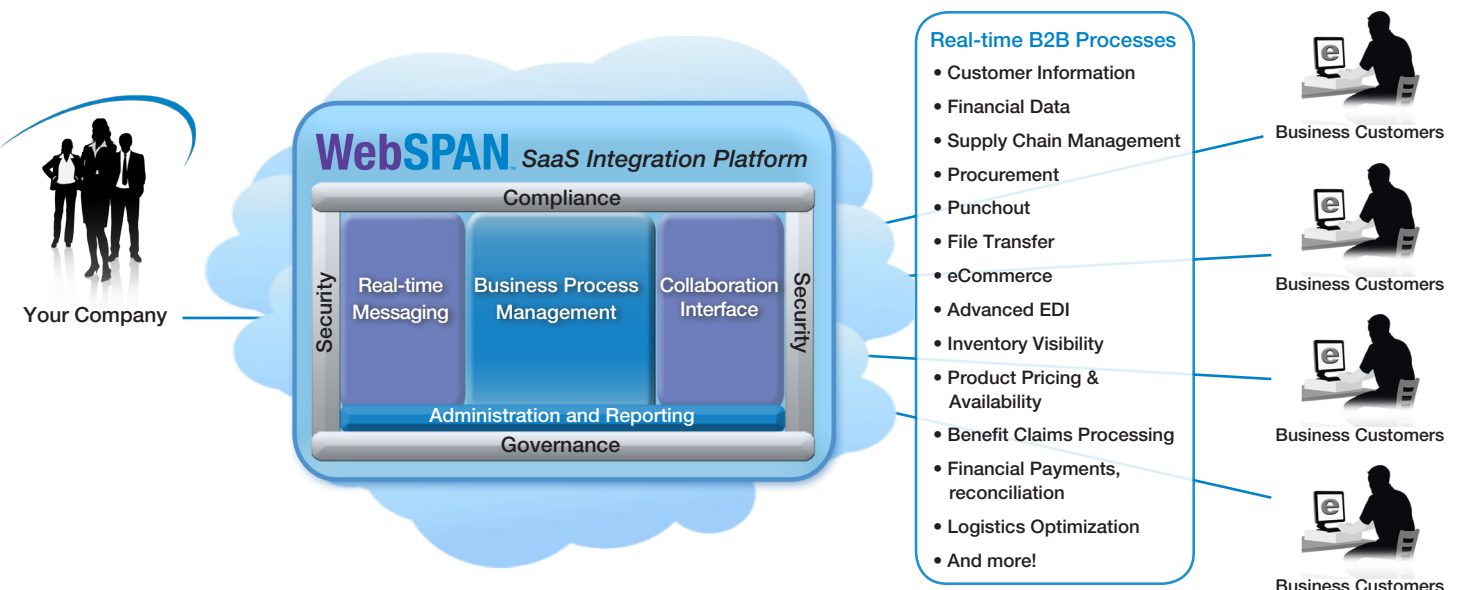
In today's business world, it's increasingly important to work closely with your business communities, including partners, customers, suppliers and colleagues. This requires an ability to share information and documents and to automate critical business processes. Business-to-business (B2B) integration provides the information exchange and collaboration you need. However, many on-premise solutions or traditional EDI VANs are costly and complex. WebSpan offers a powerful alternative, with a cloud-based solution delivered as a service.

WebSPAN[®] SaaS Integration Platform

On-demand B2B Integration

WebSpan is a highly flexible and secure integration platform that leverages a Software-as-a-Service (SaaS) model to reduce the cost and complexity of integrating collaborative processes within and between enterprises. With WebSpan, companies can easily address a wide range of integration challenges, from basic to complex, with minimal upfront cost, no management overhead, and pay-as-you-go subscription pricing. With the WebSpan cloud-based solution, you can start small and easily scale as your integration needs and community grow. And WebSpan supports all standards, protocols, applications and data formats, so everyone in the integration community can work from existing systems and business processes.

WebSpan extends on-premise or cloud systems to your B2B community for business process integration



WebSpan Solutions Feature Chart

Integration Service	Detail	WebSpan Connect	WebSpan Process	
CONNECTIVITY	Protocol Management	X	X	
	Scheduling & Queuing of messages	X	X	
	Transport of messages	X	X	
	International connections	X	X	
	Service delivery	X	X	
	Marketplace connection consolidation		X	
<i>Protocol and Internet Standards</i>				
	HTTP / HTTPS	X	X	
	FTP / FTPs	X	X	
	SFTP	X	X	
	SMTP	X	X	
	AS2		X	
	RNIF		X	
	VAN		X	
	REST		X	
	SOAP		X	
	Other Web Services		X	
	MESSAGING	Transformation & Translation	X	X
		Routing	X	X
		Mediation between formats & systems	X	X
Batch messages		X	X	
Data Validation - Syntactic		X	X	
Data Validation - Semantic			X	
Real-time messaging		X	X	
Asynchronous / Synchronous Bridging			X	
<i>Data/Messaging Formats</i>				
Applications	Ariba	X	X	
	SciQuest	X	X	
	Microsoft Dynamics (GreatPlains)	X	X	
	Lawson	X	X	
	Salesforce.com	X	X	
	Netsuite	X	X	
	Oracle / PeopleSoft / JD Edwards	X	X	
	SAP	X	X	
	Oracle/SAP with custom business rules		X	
	All other ERP / CRM applications		X	
	Custom / homegrown application		X	
EDI Standards	ANSI X12	X	X	
	EDIFACT	X	X	
	EDI VAN	X	X	
	AS2	X	X	
	All other EDI standards		X	
XML	cXML	X	X	
	xCBL	X	X	
	OAGIS	X	X	
	UBL/ebXML		X	
	RosettaNet		X	
	Other / Custom XML format		X	
Flat File	CSV	X	X	
	FixedWidth	X	X	
	Multi-record	X	X	

Integration Service	Detail	WebSpan Connect	WebSpan Process
<i>Data/Messaging Formats, con't.</i>			
Industry Standards	PIDX		X
	CIDX		X
	AIA		X
	Other Industry Standards		X
SECURITY	Data encryption and protection	X	X
	Access control rules	X	X
	Standard authentication and certificates	X	X
	Security reports	X	X
	Identity Management	X	X
	Security policy mediation	X	X
	Key Brokering / Management	X	X
	Advanced access control rules		X
	Private or non-industry standard SSL		X
	Private or non-standard certificates		X
	Custom security audits or reports		X
ADMINISTRATION	Configuration	X	X
	Standard alerts	X	X
	Standard reports	X	X
	Process monitoring	X	X
	Custom alerts		X
	Custom reports		X
	Custom monitoring		X
	COMMUNITY MANAGEMENT	Customer / Partner on-boarding	X
Configuration / Mapping Services		X	X
Ongoing Account Management		X	X
Tier 1 Support		X	X
Basic Change Management		X	X
Complex Change Management (could involve additional fees)			X
BUSINESS PROCESS	Event management	X	X
	Data correlation	X	X
	Business rules management	X	X
	Complex mapping		X
	Advanced / Complex Choreography (such as complex routing, duplicate checking, real-time queries, etc.)		X
	Data persistence (transaction augmentation)		X
	Data aggregation / de-aggregation		X

WebSpan Integration Solutions & Features

WebSpan is available in two product suites: WebSpan Connect and WebSpan Process. WebSpan Connect is a suite of basic integration packages, including Purchase Order Connector, Invoice Connector, Punchout Connector, Price & Availability Connector, and File Transfer Connector. WebSpan Process are premium business integration processes for Supply Chain, Demand Chain, eCommerce and Advanced EDI, as well as custom processes. From improving connections between you and your customers to enabling a marketplace eCommerce application with multiple vendors to automating procurement and much more, WebSpan has a solution that works for you.

About Hubspan and WebSpan

Hubspan is the leading provider of cloud-based B2B integration solutions, helping companies connect and collaborate with internal and external business communities. Hubspan's flagship solution is the WebSpan SaaS Integration Platform. An enterprise-class solution, WebSpan provides a flexible, secure and cost-effective way for businesses to exchange information and streamline business processes across companies and systems. Thousands of organizations, from small enterprises to the Fortune 500, successfully use the platform every day for real-time B2B integration. For more information, go to www.hubspan.com or email webspan@hubspan.com.