

## WebSpan Integration Solutions: iSupplyChain

### HIGHLIGHTS

- Enables real-time integration and information exchange with all businesses in the supply chain process
- Provides any-to-any connections and transactions, supporting all major protocols, standards, and document types
- Improves time to market, procurement processes and supplier relations to help drive increased revenues and business growth
- Scales easily as your needs or supplier community grows, with a cost-effective subscription pricing model

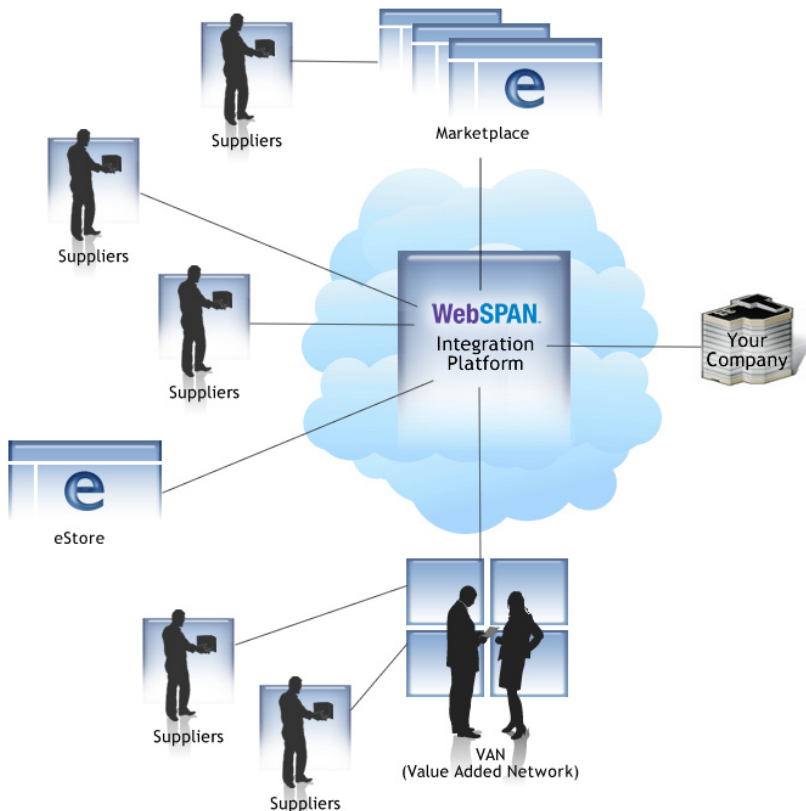
### Challenges in Building an Efficient, Integrated Supply Chain

Supply Chain management controls the movement of information, materials and finances associated with taking products and services from suppliers to market. A well run supply chain results in lower costs and higher revenue and can have a huge impact on the overall success of the business.

Studies have shown that companies across industries realize the strategic importance of an efficient supply chain, but these same studies reveal that achieving this has never been more challenging. Globalization, product customization, volatile markets, strategic outsourcing, just-in-time inventories and intense competition are just a few of the drivers of this complicated new world of supply chain management.

The foundation of an efficient supply chain is the timely exchange of information between the participants in the supply chain, which is easily said but not easily done. Within a company's firewall, sharing information and applications can be controlled fairly easily. However, this process is much more challenging outside the firewall and across multiple enterprises, where you must mediate between divergent applications, business processes, IT skills, messaging models, and data formats, while addressing other technological issues.

The WebSpan iSupplyChain solution helps you build an efficient and cost-effective supply chain. With WebSpan, you have an automated link between your applications and those of your suppliers. WebSpan enables a wide spectrum of data exchange, working across multiple standards, protocols and applications. WebSpan manages the supply chain integration for you, so you can focus on building a successful business.



WebSpan improves your partner relationships and business processes across the supply chain



WebSphere. software



## WebSpan Packaged Integration Processes for Supply Chain

WebSpan iSupplyChain packaged processes enable integration and collaboration with all businesses in the supply chain process, managing information exchange and automation of related processes:

- **Procure-to-Pay:** Integration services for the exchange of business documents between a company and its suppliers. The business documents are generally transmitted in a public domain standard such as ANSI X12, cXML, EDIFACT, RosettaNet, or xCBL, etc.
- **Real-time Supply Chain:** Integration services which support real-time linkages between a company and its suppliers, which provide the company with real-time visibility of product availability, price, work-in-progress, order status and shipment status.
- **eProcurement:** Integration services that connect a company's eProcurement system to suppliers. "eProcurement system" specifically implies a self-service requisition system, which supports purchases over the internet, using either hosted catalogues or punchout.

## Automated Supply Chain Integration Increases Competitiveness and Revenue while Reducing Costs

Automated integration for the exchange of data within your supply chain improves your bottom and top lines:

- **Increases Revenue:** By automating and improving the efficiency of your supply chain, you can also improve your demand chain by achieving faster time to market and improved customer service, which directly impacts your sales.
- **Increases Competitive Edge:** WebSpan enables new competitive business processes that help you leap frog the competition, such as just-in-time inventory, vendor managed inventory, build-to-order, strategic outsourcing, and self-service procurement.

### • Reduces Transaction Costs and Errors:

WebSpan replaces manual processes that can be error prone and expensive. Also, WebSpan provides cost-effective subscription-based packages.

### • Leverages Existing IT Investments:

Because WebSpan works across disparate systems, you and your suppliers do not need to buy new hardware or software to benefit from real-time supply chain integration.

### • Allows You to Start Small and Grow as Needed:

WebSpan allows you to start with one process or supplier community and then easily scale as needed.

## Any-to-Any Connections Provide Interoperability and Seamless Integration

Within a supply chain, there are numerous business processes that require integration, such as the exchange of purchase orders and invoices, inventory checking, the movement of payment instructions, or order tracking, to name just a few. All of these processes might be supported by a wide range of applications or document formats, which can make integration difficult.

WebSpan works across protocols, standards and formats to ensure all businesses in the supply chain can send and receive messages in their native formats and with existing applications.

*WebSpan enables interoperability across business communities and heterogeneous environments:*

Protocols Supported:	Message Formats Supported:	Sample Documents Supported:
<ul style="list-style-type: none"><li>• HTTPS</li><li>• FTP/S</li><li>• SFTP</li><li>• SMTP</li><li>• AS2</li><li>• RNIF</li><li>• EDI VAN</li><li>• REST</li><li>• SOAP</li></ul>	<ul style="list-style-type: none"><li>• EDI (ANSI, X12, EDIFACT, Spec2000, Tradacoms, etc.)</li><li>• Flat File (CSV, FixedWidth, MultiRecord, etc.)</li><li>• XML (cXML, OAGIS, UBL/ebXML, RosettaNet, customized, etc.)</li><li>• HTML Forms</li><li>• Vendor Specific (OCI, CIF, iDOC, etc.)</li><li>• Industry Standards (PIDX, CIDX, AIA, etc.)</li><li>• Custom (may require additional services)</li></ul>	<ul style="list-style-type: none"><li>• Purchase Order</li><li>• Purchase Order Acknowledgement</li><li>• Advance Shipping Notice</li><li>• Invoice</li><li>• Remittance Advice</li><li>• Warehouse Shipping Order</li><li>• Product Transfer</li></ul>

## WebSpan's iSupplyChain is ideal for companies that:

- Use a manual process for supply chain partner integration and want to implement electronic data exchange
- Are struggling to manage and communicate with the different formats and protocols their suppliers use for transactions
- Support the supply chain integration process using licensed software and/or internal resources and are considering outsourcing this operation
- Have a current integration solution but are facing upgrade challenges, high costs or application compatibility issues
- Support suppliers using a specific standard, such as ANSI X12, and now need to support additional standards
- Need to consolidate systems and supply chain processes due to merger or acquisition

## About WebSpan

WebSpan is an enterprise-class SaaS integration platform that combines the Hubspan integration platform and IBM WebSphere integration software. WebSpan provides a cost-effective and scalable approach to integration while optimizing the sharing of resources across business communities. Thousands of companies, from small enterprises to the Fortune 500, successfully use the platform every day to achieve greater business collaboration. WebSpan is available in packaged integration processes focused on supply chain, demand chain, logistics, e-commerce, and financial integration, as well as custom integration solutions. For more information, go to [www.hubspan.com/webspan](http://www.hubspan.com/webspan) or email [webspan@hubspan.com](mailto:webspan@hubspan.com).